

Volume 28 - October 2006



MICA (P) 127/08/2006

# Unlock the IA CODE

You have probably come across unit trust distributors that are CPFIS Investment Administrators ("IA"), but what does it mean for you and what are the benefits that you will enjoy by investing in unit trusts with an IA?

Investing through an IA gives you two distinct advantages, savings and ease in maintaining your unit trust investments. An IA will be able to draw your CPF investment amount from your Agent Bank without going through the individual Fund Houses. This translates to huge savings in agent bank charges and CPF service charges when you invest in unit trust using CPF monies through an IA. At the same time, do away with multiple statements from different fund houses even when you invest in various funds.

## Lower Charges when you invest CPF monies

Below is a simple comparison of the savings you will have when you invest through an IA and a Non-IA unit trust distributor.

### Transaction charges

NON CPFIS IA	CPFIS IA
Between \$2.00 and \$2.50 per 1000 units, subject to a maximum of \$25 per transaction <sup>1</sup>	Between \$2.00 and \$2.50 per transaction
<b>Buy \$10,000 each into 3 funds at \$1</b>	
Maximum agent bank charges: <b>\$75 = \$25 x 3 funds</b>	Maximum agent bank charges: <b>\$2.50</b> <b>Your Savings = S\$72.50</b>
<b>Sell 5,000 units each into 5 funds</b>	
Maximum agent bank charges: <b>\$62.5 = \$12.5 x 5 funds</b>	Maximum agent bank charges: <b>\$2.50</b> <b>Your Savings = S\$60</b>
<b>Switch 10,000 units into 1 funds at \$1</b>	
<ul style="list-style-type: none"> <li>• Switch designated by fund house Maximum agent bank charges: <b>\$0 = \$0 x 1 funds</b></li> <li>• Switch designated by Phillip Securities (sell follows by buy)</li> </ul>	Maximum agent bank charges: <b>\$0</b> <b>Your Savings = Same</b>
Maximum agent bank charges: <b>\$50 = \$25 x 2 transactions</b>	Maximum agent bank charges: <b>\$0</b> <b>Your Savings = S\$50</b>

Brought to you by Phillip Securities Pte Ltd (A member of PhillipCapital)

(Continued overleaf)

(Continued from previous page)

### CPF Service charges

NON CPFIS IA	CPFIS IA
\$2.00 per unit trust fund per quarter, subject to a minimum of between \$2 and \$5	\$2.00 per policy per quarter, subject to a minimum of between \$2 and \$5
<b>Hold 10 funds</b> \$80 per annum = \$2 x 10 funds x 4	\$8 per annum = \$2 x 4 <b>Your Savings = S\$72</b>

### Ease of maintaining your investment account

Through an IA, the administration of your CPF investments will now be by one entity. Assuming you invest with 10 different Fund Houses using your CPF monies, you will only receive one statement of holdings from your IA. Compare that to investing with a non-IA distributor, where you will receive 10 statements of holdings! In the long run, it eases monitoring on your part. Consolidating your holdings will no longer be a chore.

With Phillip Securities as an approved IA, not only are you able to enjoy the above benefits of greater savings and greater ease of maintaining your unit trust investments, you can also take advantage of our new Advisory Unit Trust Wrap (CPFIS-OA) Account<sup>2</sup>. It allows you more active management in your unit trust investments using CPFIS-OA monies and you will enjoy professional advice to construct a personalized portfolio at the same time. Moreover, no sales charge or switching fee is imposed should you decide to adjust the unit trust in your portfolio. All you need is to pay an Account Management fee (WRAP Fee) and a one-time Adviser Services fee (Upfront fee) for CPFIS-OA monies injected. The total fees incurred will be lesser than making active individual piecemeal investments.

At PhillipCapital, we believe in assisting our clients in making the right choice in their investment. On top of the benefits brought about by CPF-IA, when you invest with us, you also enjoy the following services:

- PhillipCapital Quarterly Recommended List of Funds
- Research Articles
- Proprietary Tools
- Monthly Unit Trust Newsletter, PhillipCapital *Utalk*
- Financial Review by our in-house Financial Adviser Representatives
- Familiar Online Platform – POEMS

There are more than the above reasons for you to start an investment account with us. To find out more, please call our hotline @ 6531 1555 or speak to your Financial Adviser Representative today.

<sup>1</sup><http://mycpf.cpf.gov.sg/Members/Gen-Info/FAQ/Investment/INV.htm#app4>

<sup>2</sup>This product is also available for cash and SRS-IA investment

Trade now and your **brokerage will be on us!**

Trade now via POEMS Mobile & get 2 commission-free trades.#

POEMS Mobile lets you tap on market opportunities to SGX trading via your mobile phone or PDA device\* anytime, anywhere.

Visit [www.poems.com.sg](http://www.poems.com.sg) for details.

#This promotion is open to new clients only from 2 Oct to 29 Dec. Terms and Conditions apply.

\*POEMS Mobile supports most 3G, GPRS, i-mode, Windows Mobile and Palm enabled handsets with your respective mobile service provider.

Note: i-mode, Windows Mobile and Palm are trademarks or registered trademarks owned by or licensed to NTT DoCoMo, Inc. in Japan and other countries, Microsoft Corporation in the United States and other countries and Palm, Inc. respectively.



It's getting more and more attractive to trade in

# Spot Currency with Phillip Futures!

- Competitive 2 pips spread on major currency pairs (Even on Mini FX!)
- Customisable Platform: Individualise and increase your speed
- Convenience of e-Trading with a 24-hour call-in dealing service
- Competitive margin from 2% onwards
- Wide variety of crosses and exotic currency pairs
- Retail friendly mini account for novice traders
- Personalised coaching service available

Open a trading account from  
1 Aug to 31 Dec 06  
to trade  
**Mini FX for free!\***

\*Terms and conditions apply.

Join us at our seminar on 23 Oct 06.

Visit [www.phillipfutures.com.sg](http://www.phillipfutures.com.sg) or call us at **6538 0500**.

**Cool Gadgets**  
**Fabulous Food**  
**Desired Destinations**

What are you waiting for? Enjoy the finest things when you trade with Phillip CFD.....



Redeem fabulous gifts when you trade with Phillip CFD! From 1st Aug to 30th Nov 2006, every dollar spent on **Phillip CFD** commission earns you 1 CFD\$. What's more, when you trade our foreign markets CFD<sup>+</sup>, you earn 2X CFD\$! The more you trade, the closer you are to your desired gifts. It's that simple!

\*Terms & Conditions apply.

### Rewards you can redeem:

 <b>1,000 CFD\$</b> \$20 Shopping Voucher	 <b>3,000 CFD\$</b> \$50 Sushi Voucher	 <b>5,000 CFD\$</b> OSIM iPamper
 <b>10,000 CFD\$</b> iPod nano 4GB	 <b>30,000 CFD\$</b> Hong Kong Trip for 2	Open a Phillip CFD account during this period and enjoy 0.2% low commission and 7 days \$0 finance charges*. At the same time, deposit S\$30,000 and receive a free OSIM iPen*.

# InvestorLink Contest

You may have been using POEMS to trade frequently, but how well do you really know our trading portal? Test yourself today and 3 lucky participants with all 3 correct answers will stand a chance to win a **\$50 Raffles City Shopping Centre Voucher!**

1. Name 4 investment products that you can trade on POEMS.
2. What are the 3 modes that you can trade with POEMS?
3. What does POEMS stand for?

Email your answers together with your name, NRIC/Passport number, address and contact numbers to [InvestorLink@phillip.com.sg](mailto:InvestorLink@phillip.com.sg) with the subject title "InvestorLink Contest (Oct 06)". **Closing date: 30 October 2006.**

Each participant with all 3 correct answers is entitled to only one chance in the lucky draw. All staff, remisiers and financial representatives of PhillipCapital and their family members are not eligible to participate in the contest. Phillip Securities Pte Ltd (PSPL) reserves the right to amend any rules and regulations without prior notice. PSPL's decision will be deemed final. Further correspondences after the closing date will not be entertained. THREE Lucky Winners will be drawn on 20 November 2006. The winners will be notified by email and announced in the next issue of InvestorLink.

### Congratulations to the 20 winners for the last InvestorLink Contest who each received a Limited Edition Stainless Steel Leather Mug!

Quah Peng Siong  
Ong Cheow Tee  
Kho Chiew Peng  
Kho Arh Kiah

Ng Tian Chye  
Heng Fok Wee  
Kek Suh Feei  
Leong Chao Shing

Teo Guan Huat  
Tan Yong Seng  
Wan Sek Leong  
Ho Ee Xiang

Ernest Chew  
Chan Yong Hock  
Bang Seng Long Jeremy  
Soo Chai Lee

Lim Eng Hock  
Tiew Kei Tee  
Tan Swee Huang  
Carol Goh