

### INVESTMENT OBJECTIVE

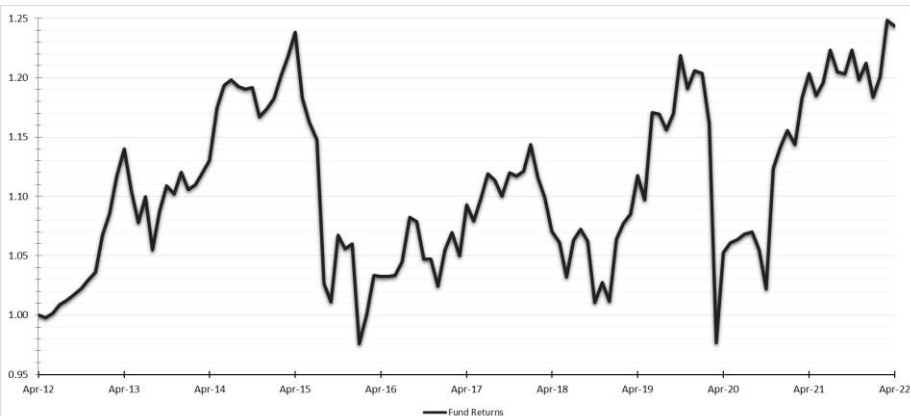
This is a discretionary managed account service<sup>1</sup> ("Account") which invests primarily in dividend yielding securities listed in Singapore.

It seeks to achieve investment returns from investing in securities which distribute dividends from potential capital appreciation over the medium to long-term investment horizon. These dividend yielding securities will include ordinary and preference shares, real estate investment trusts (REITS), investment trusts, business trusts and closed-end funds listed on the Singapore Stock Exchange. It will also invest into the Money Market Funds managed by related company(s).

The portfolio focuses on companies with sustainable dividend pay-outs that are reasonably priced.

With effect from 22 August 2016, this Account has a Regular Payout Scheme which makes cash distributions<sup>2</sup> every half-yearly – in January and August. The target total cash distribution for each calendar year is 4% per annum, from the client's account. Investors should note that pay-outs from dividends and/or capital is at the discretion of the Manager and is not guaranteed.

### COMPOSITE PERFORMANCE as of 30 April 2022<sup>3,4</sup>



	YTD	3Mths	6Mths	1YR	3YRS	5YRS	Since Incep.	SD <sup>5</sup>
Composite	2.6	5.1	1.6	3.3	3.6	2.6	2.2	10.5

	2021	2020	2019	2018	2017	2016	2015
Composite	6.2	-5.3	19.3	-9.8	9.5	-3.4	-9.7

#### Notes:

- This discretionary managed account service is not a Collective Investment Scheme ("CIS"), i.e. not an unit trust.
- The regular cash distributions, either out of income and/or capital reduces the available capital for reinvestment and may result in a decrease in the Net Asset Value of your portfolio.
- Source: Phillip Securities Pte Ltd. The Composite Performance is denominated in SGD. Composite Performance returns (the "Composite Returns") for periods more than 1 year are annualised. The Composite Returns represent past performance and are not indicative of future or current performance which may be higher or lower. The Composite Returns are based on unaudited results of the composite which comprises client accounts with invested portfolios that have been aligned with the investment mandate of this managed account service and includes reinvestment of dividends and income and, is net of all fees except performance fees (if any) which are included only at year end. **Individual portfolios returns may vary from the Composite Returns.** There may be client accounts with portfolios that have not been aligned with this investment mandate and are not included in the computation of the Composite Returns.
- The Account is not benchmarked to any market index.
- SD (Standard Deviation) measures the average dispersion of the returns from its mean and is often used as a measure of risk or volatility. A large SD implies that there have been large swings in the returns.
- Net Asset Value means the market value of the assets in the Account less all liabilities including fees, costs, expenses and charges payable or chargeable in relation to or in connection with any transaction pursuant to the Discretionary Account Management Agreement.
- High water mark means the initial invested capital of the Account or, if higher, the highest Net Asset Value that the Account has attained at the end of any previous calendar year measurement period since the inception date in which a performance fee was payable. The **high water mark** shall be adjusted appropriately for any subsequent capital contribution or withdrawal.

### KEY FEATURES

- Individual ownership of a portfolio of securities.
- Active management, focus on quality companies with attractive yields that are reasonably priced.
- Long-only approach, focused on growing clients' assets over the medium to long-term and not benchmarked to any market index.
- Ability to hold 100% in cash equivalents (including Money Market Funds).
- Online access to portfolio information and monthly statements.

### ACCOUNT INFORMATION

**Inception Date:** Apr 2012

**Account Type:** Equity

**Geographical Focus:** Singapore

**Fund Source:** Cash, SRS, existing non-CPF securities or non-CPF unit trusts

**Minimum Initial Investment:** S\$25,000

**Minimum Subsequent investment:** Allowable with no restriction. Monthly Investment Plan (minimum S\$500 per month) is also available.

**Partial Withdrawal:** Allowable with no withdrawal fee

**Minimum Holding Amount:** S\$25,000

**Regular Pay-out:** January & August

**Risk Profile:** Moderately Aggressive. Looking For Growth and Income. *(This discretionary managed account service has equity and country concentration risks, as it is primarily invested in equity and in one country, Singapore.)*

### FEES

#### Upfront Fee:

Up to 3% of invested amount.

#### Management Fee:

1.50% p.a. (Below S\$100,000)

1.00% p.a. (S\$100,000 to S\$1 mil)

0.75% p.a. (Above S\$1 mil)

#### Performance Fee:

10% of the Net Asset Value<sup>6</sup> in excess of prevailing High Water Mark<sup>7</sup>, calculated and payable annually or upon closure of the account.

For details of fees and other charges, please refer to the Discretionary Account Management Agreement and its accompanying Schedule.

### PORTFOLIO MANAGER

**Darren Chan Run Xiong**

darrenchanrx@phillip.com.sg

### SECTOR ALLOCATION<sup>9</sup> (%)

REITS	52.6	Real Estate	4.6
Communication Services	9.9	Industrials	10.3
Financials	4.7		

### TOP HOLDINGS<sup>11</sup> (%)

ASCENDAS REIT	7.3
IREIT GLOBAL	6.6
ESR-REIT	6.0
ASCOTT TRUST	5.9
SATS	5.8

### THE MANAGER

#### Phillip Securities Pte Ltd (PSPL)

PSPL is a member of PhillipCapital and was established in 1975.

The PhillipCapital network has grown into an integrated Asian financial house with a global presence that offers a full range of quality and innovative services to retail and high net worth individuals, family offices, corporate and institutional customers.

PhillipCapital (with headquarters in Singapore) operates in the financial hubs of 16 countries, including offices in Malaysia, Cambodia, Indonesia, Thailand, Hong Kong, China, Japan, India, Sri Lanka, Australia, UAE, UK, France, Turkey and USA.

With our experience in Managed Account ("MA") Services dating back to 2002, tap onto the expertise of PhillipCapital network to build your investments on a discretionary basis. Through our MA services, you can have a wide selection of stocks, unit trusts, ETFs, bonds and more, investing in various sectors across the Asia Pacific Region and Global Markets. Within the group, we have researchers and analysts in Singapore and our regional network.

### Notes:

- The sector allocation is based on a model portfolio as at 30 April 2022 and is subject to change without notice. The sector classification is adapted from the Global Industry Classification Standard.
- Includes Money Market Funds ("MMF") managed by related companies.
- The portfolio holdings are based on a model portfolio as at 30 April 2022 and are subject to change without notice. They do not constitute a recommendation to buy or sell any particular security.

### Important Information

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